

## State of Idaho-China Trade Office

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Prior to the establishment of WG Consulting, Xu served for eleven years with AF&PA/AMSO China Office (1999-2010) as the main contact point for US government, industry, and Chinese government for all aspects of AF&PA/AMSO's China program. He worked with his colleagues identifying promotional opportunities and key trade, government, and private associations in China's construction industry and developing relationships with these groups with the ultimate goal of expanding US wood product exports. He has in-depth knowledge of US and Chinese wood industry. He has made numerous presentations among Chinese developers, design professionals, importers and consumers and introduced applications of US wood products. Xu has a degree in Structural Engineering from Tongji University.